

Are you an ambitious Finance student, looking for a challenging internship in a dynamic international working environment? Then we are looking for YOU!

Internship: Mergers & Acquisitions and Equity Capital Markets

Utrecht
Fulltime

The position

As an intern, you will be actively involved in the Mergers & Acquisitions (M&A) and/or Equity Capital Markets (ECM) teams, based at Rabobank's headquarters in Utrecht. You will have the opportunity to work on a variety of projects, both in the context of transaction origination and deal execution. Main tasks include:

- Assist in the preparation of client presentations, pitches and reports
- Perform in-depth analysis on companies (including their investment case, strategy, markets, products and competitors) and the wider market (market trends and dynamics, investor perspectives)
- Support financial analyses and company valuations using various methodologies
- Assist the team in the general execution process, e.g. in the preparation of information memoranda, management presentations or preparation of a prospectus

Our departments

The Mergers & Acquisitions (M&A) and Equity Capital Markets (ECM) teams are part of the investment banking activities of Rabobank. These departments offer a challenging, young, dynamic and international working environment. Rabobank has a leading market position in Dutch M&A and ECM and globally in Food & Agri. We advise public companies, large privately-owned companies, financial sponsors and governmental organizations on various types of strategically important transactions.

Mergers & Acquisitions

Rabobank's M&A team is part of Rabobank Corporate Finance Advisory ("CFA") and advises corporates and financial sponsors with a focus on the Dutch market and Food & Agri sector globally. With offices in 35 countries and CFA hubs in Utrecht, New York, Hong Kong and Singapore and dedicated M&A teams in Madrid, Paris, Frankfurt, Sao Paulo, Sydney and Mumbai, CFA offers full support to its clients in (cross-border) M&A transactions and independent and product neutral capital structuring advisory.

The focus of the M&A team is advising corporates and financial sponsors on domestic or cross-border transactions. The team targets transactions with an enterprise value between EUR 100 million and EUR 1 billion or transactions of strategic importance to Rabobank's core clients. The team is instrumental in the bank's efforts to be a leading M&A player in the Netherlands and globally in the Food & Agri sector, capable of advising on key M&A transactions for medium-sized and large corporates and financial sponsors. Rabobank M&A is consistently ranked #1 in the Dutch M&A market* and the European Food & Agri M&A segment** by number of transactions. The European M&A team is composed by the Head of M&A Europe, 6 Managing Directors, 9 (Executive) Directors and 37 junior professionals.

Equity Capital Markets

Rabobank's ECM team is specialised in originating and executing equity capital markets transactions. The ECM-related products and services include initial public offerings

(IPOs), secondary offerings (e.g. rights issues, accelerated book-build offerings), convertible bond offerings, and financial advisory. Rabobank Equity Capital Markets has a continuous strategic dialogue with the majority of listed companies in the Netherlands and Food & Agri globally as well as with potential listing candidates and financial sponsors. A selection of recent high profile transactions include the initial public offerings of a.s.r., Philips Lighting and Dong Energy, the rights issues of Credit Suisse and Delta Lloyd and the international equity raisings of Sunopta, Benchmark and TreeHouse Foods. The team consists of 12 dedicated ECM bankers.

Your profile

We are looking for the best in class team members that are in the process to obtain a MSc. or BSc. degree with a strong academic background, preferably in Finance, Business, Economics, Econometrics, Engineering or Mathematics.

Required skills and experience:

- Distinctive academic results combined with extra-curricular successes;
- Excellent quantitative, analytical and problem solving skills;
- Fluency in English, both verbal and in writing is a prerequisite;
- Fluency in at least one other European language (including Dutch) is preferred;
- Solid work ethic and high level of self-motivation;
- Strong team player

Your competencies

Besides the two Rabobank core competencies Collaboration and Customer Focus, you recognize yourself in the following competencies:

- Result driven
- Strong communication and interpersonal skills;
- Operational excellence

What we offer

- The opportunity to work in a highly dynamic and international working environment at one of the leading financial institutions;
- Obtain relevant working experience by actively supporting both origination and execution of transactions;
- The opportunity to do an internship in the Mergers & Acquisitions or Equity Capital Markets teams, or a combined internship across these departments (**please indicate your preference in your cover letter**);
- A competitive internship allowance.

Additional information

If you have any questions, please contact [Elke Janssen](#), Corporate Recruiter, +31 6 228 63 211. Please include the title of the internship ('Internship Rabobank M&A and/or ECM') and the reference number (150000A7).

How to apply

You can apply by uploading your CV, cover letter and transcripts of university and pre-university grades on our website: Rabobank.nl/werken by clicking on the Apply Now button. Please make sure to **include the time span in which you are available for the internship in your cover letter.**

In the Netherlands it is legally required to be enrolled at a University during your whole internship period.

Please be advised to apply well in advance due to potential limited availability.

* Source: Thomson Reuters; ranking from Q1 2010 until Q1 2016 including deals under the Rabobank-Rothschild cooperation.

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